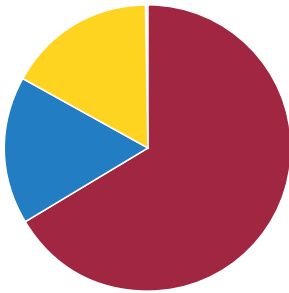# DEMOGRAPHICS

Access to Key Decision-Makers
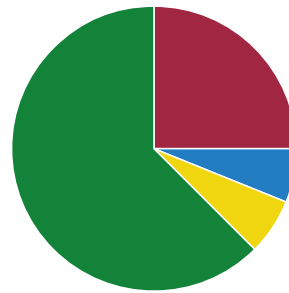
Note: Numbers below are from 2019 Solutions Summit Attendee Survey

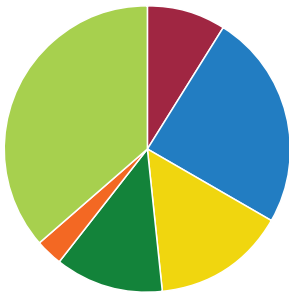### Type of Organization:

- Physician Group 66.67%
- Billing Company 16.67%
- Supporting Organization................................16.67%

Number of Sites Served

- 1 - 5 .... 25.00%
- 6 - 10...6.25%
- 11 - 15...6.25%
- 16+ 62.50%

Number of Patients Served

- 1 - 99,999 Patient Visits 9.09%
- 100k - 249,999k Patient Visits 24.24%
- 250k - 499,999 Patient Visits 15.15%
- 500k - 999,999 Patient Visits.........................12.12%
- 1M - 1,999,999 Patient Visits............................3.03%
  2M - 2,999,999 Patient Visits............................0.00%
- 3M +...36.36%

Annual Gross Revenue:
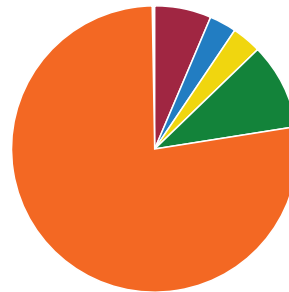
- < $1M Annual Gross 6.45%
- $1M - $2,999,999 Annual Gross.......................3.23%
- $3M - $4,999,999 Annual Gross.......................3.23%
- $5M - $9,999,999 Annual Gross.......................9.68%
- $10M+ Annual Gross.....................................77.42%

Expenditures for Medical Equiupment
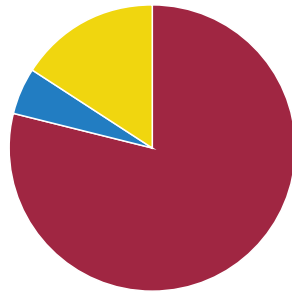
- < $1M..78.95%
- $1M - $5M...0.00%
- $5M - $10M 5.26%
- > $10M 15.79%

Annual Expenditures on Business/ Medical Services
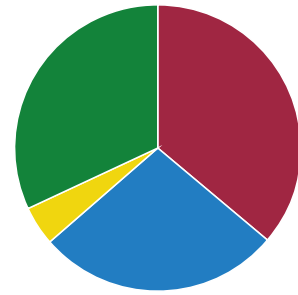
- < $1M..36.36%
- $1M - $5M...27.27%
- $5M - $10M 4.55%
- > $10M 31.82%

Annual Expenditures for Technology and Software
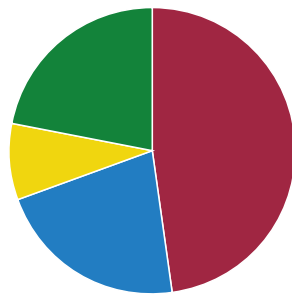
- < $1M..47.83%
- $1M - $5M...21.74%
- $5M - $10M 8.70%
- > $10M 21.74%

Staff Size
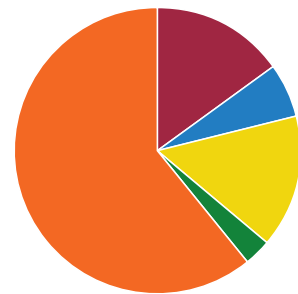
- 1 - 25..15.15%
- 26 - 50..6.06%
- 51 - 75...15.15%
- 76 - 100..3.03%
- 101+ 60.61%

Products/Services of Interest

Medical equipment 4.55%
Software solutions...50.00%
Business services 50.00%
Staffing solutions 18.18%
Legal solutions 18.18%
Marketing solutions 9.09%
Financial services 22.73%
Insurance services 13.64%
Billing services...54.55%
Coding services...45.45%
Consulting Services 36.36%

Products/Services of Interest

Discover practical and proven solutions for the business of emergency medicine to take home and implement immediately.

Learn more about the pressing issues facing emergency department management, get legislative and regulatory updates, and learn of important matters impacting health care today.

Network with C-Suite and other high level executive EDPMA members and non-members; attendees network with each other and exhibitors, identifying business partners who will help support their ED practices